

The CE Partnership

Powered by...
Florida Insurance School
Continuing Education



Our Faculty



Chris Amrhein, AAI

Amrhein & Associates, Lorton, VA

Chris Amrhein, like most true believers in insurance, stumbled upon this business accidentally, after graduating from college and needing a job.

After beginning in this business as a life-health agent, he graduated to property-casualty sales where he first met the greatest mine of comedy material existing today, the ISO forms. Following several years as a producer and independent agency manager/owner, Chris spent many years as a full-time educator/VP-Education for the Florida Association of Insurance Agents and VP-Education for the Independent Insurance Agents and Brokers of America. Those years found him traveling about the country teaching seminars on everything from agency management to the claims made CGL. It has also taught him the absolute truth of Jimmy Buffet's famous observation about those who make a career of the property-casualty business: "If we weren't all crazy we would go insane."

Chris is now a speaker, consultant, seminar leader and training developer, and resides in Lorton, Virginia, with the love of his life (and wife) Donna and youngest son Alexandru (18). His two older sons - Patrick, 36 and Kevin, 34 - are doing quite well without him. His email address chris@insuranceisfun.com and website www.insuranceisfun.com, say it all.



David D. Viola, CIC

Bowen, Miclette & Britt of Florida, Maitland, FL

David Viola has been with Bowen, Miclette & Britt of Florida and its predecessor for 17 years. He is a commercial producer focusing on Construction, Manufacturing and Healthcare risks. His special area of expertise is experience modification analysis. Over the last 10 years David has had the opportunity to address The National Alliance for Insurance Education & Research audiences in over 30 states.



Gerald Thomas Hargrove, J.D., CIC, CPIA, SCLA, FCLA, PICS, LICS

Insurance Litigation Counselors, Euahlee, GA

Jerry Hargrove retired as President of Northside Insurance Services on December 1, 2003, after 36 years as an independent agent. He continues as CEO of Insurance Litigation Counselors and Ed Trak Insurance Seminars, providing litigation support, expert witness services, consulting in agency management, marketing, training and errors, and omissions management. Jerry is engineering his own success and is considered one of the industry's most dynamic and creative marketers. He was honored as Marketeer of the Year in 1989 by IMMS and National Professional Agent of the Year by PIA in 1987. Jerry served as PIA National President in 1993. Driven to advance agents' interests, Jerry is a strong advocate of continuing education. He earned his CIC designation in August 1983 and has been a member of the National Faculty for the Society of Certified Insurance Counselors since 1986. A teacher and student, Jerry has a Bachelor of Science degree in business and criminal justice from Brenau University in Gainesville, Georgia, and a Doctor of Jurisprudence from John Marshall University School of Law. Jerry spends his free time on the lake and experiencing his second childhood with his 10 grandchildren.



Jerry Rhinehart, CIC, CLU, ChFC, RHU

Rhinehart & Associates, Panama City, Florida

Jerry Rhinehart graduated from the University of West Florida in 1970 from the College of Education. After college he taught high school for one year, and then worked for the West Bend (Wisconsin) Company. Later he played professional golf before entering the insurance industry. In 1975 he began as an agent with a property & casualty direct writer, and moved to management in 1980. In 1984, he and his wife formed and operated their own independent agency, Rhinehart Insurance Agency, in Tallahassee, Florida.

In 1988 he assumed an additional position as Director of Education for the Professional Insurance Agents of Florida, where he was in charge of education programs, instruction, and educational articles for the membership. In 1989, he rejoined his agency full-time and headed up the life and financial services department. In 1995, the Property and Casualty Division was sold. Jerry continues to operate a life and financial services agency, Rhinehart & Associates, located in Panama City, Florida.

Jerry is a member of the National Faculty for the Society of Certified Insurance Counselors. He attained the CIC designation in 1986, CLU in 1987, ChFC in 1988, and RHU in 1997. He is a director and past-president for the Tallahassee Chapter of CLU and ChFC. He also served as director and secretary/treasurer for the PIA of Florida and is a past Agent of the Year for that organization. He served on the Board of Governors of the Society of Certified Insurance Counselors located in Austin, Texas.

Since 1986, Jerry has conducted more than 1,000 programs to insurance, CPA, and attorney groups, on topics that range from Estate Planning, Long-Term Care, Life Insurance, Annuities, Business Perpetuation, and Health Insurance. He frequently writes articles for various insurance trade magazines on the same topics.

The CE Partnership

Powered by...
Florida Insurance School
Continuing Education



Our Faculty *continued*



Jim Harrison, J.D., CIC, CPCU, CLU, ChFC

Jamney, Inc., Tallahassee, FL

Jim Harrison has over 40 years of experience as an agent, consultant, and insurance educator. He earned his undergraduate and graduate degrees at the University of Texas at Austin and graduated with honors from the Florida State University College of Law in April 1991.

Jim is a National Faculty member for the National Alliance for Insurance Education and Research.



Kevin C. Amrhein, CIC

Florida Insurance School of Continuing Education, Inc., Tallahassee, FL

Kevin is president of the Florida Insurance School of Continuing Education (FISCE). He served as senior adviser for FISCE from 2004-2013. He began his insurance career as a marketing intern before serving as a commercial lines agent for an independent agency in Orlando, FL. He received the Certified Insurance Counselor (CIC) designation in 2003. He is a National Faculty member for the National Alliance for Insurance Education and Research's CIC and Certified Insurance Service Representative (CISR) programs.

Kevin is a graduate of the University of Central Florida. His first teaching gig was as a golf instructor where he was frequently kicked off driving ranges for giving free lessons.



Terry L. Tadlock, CIC, CPCU, CRIS

Coastal Plains Insurance, Hilton Head, SC

Terry Tadlock is a 31 year veteran of the insurance industry. In an attempt to enjoy a little slower paced life he has joined the Correll Insurance Group of agencies as the President of Coastal Plains Insurance, LLC (CPI) in beautiful Hilton Head Island, South Carolina. Terry is part owner and responsible for the day to day operations of CPI.

Prior to Terry's joining CPI he was owner and CEO of Florida Insurance Educators, Inc. which is an insurance education and consulting firm that in conjunction with Florida Insurance School worked with state and national organizations to provide a variety of educational courses and consulting services.

Terry continues to accept national speaking engagements and writes technical articles for a variety of state and national insurance publications. In his spare time Terry is also recognized by Federal and State courts as an expert on insurance coverages and serves as an expert witness.

Terry began his career in 1979 in Florida. The majority of this time was spent as the principal of an independent insurance agency in Florida where he specialized in a variety of Professional Liability programs as well as designing several specialty programs serving the Construction industry.

Terry has also worked with the Florida Department of Insurance where he was the Administrator of Agents Licensing. His primary responsibilities included the approving of individuals for agent licensing and supervision of the writing of all state insurance examinations. During this time he also represented the state of Florida on the National Test Development Committee which sets standards for agent licensing examinations.

Currently, Terry holds a Certified Insurance Counselor (CIC) designation and is a National Faculty Member of the Society. In addition, he serves as the Educational Consultant in North Carolina. Terry also holds Chartered Property and Casualty Underwriting (CPCU) and Construction Risk and Insurance Specialist (CRIS) professional designations.