



Certified Insurance Counselor

Jan. 15-16, 2025 Commercial Casualty Institute Online
Feb. 18-19, 2025 Ins. Company Operations Institute Online
March 18-19, 2025 Commercial Multiline Institute Des Moines, IA & Online
April 15-16, 2025 Agency Management Institute Online
May 29-30, 2025 Ruble Graduate Seminar Des Moines, IA & Online
June 4-5, 2025 Commercial Property Institute Omaha, NE & Online
July 22-23, 2025 Personal Lines Institute Online
Aug. 5-6, 2025 Life & Health Online
Sept. 11-12, 2025 Commercial Property Institute Des Moines, IA & Online
Oct. 21-22, 2025 Commercial Multiline Institute Omaha, NE & Online
Nov. 18-19, 2025 Commercial Casualty Institute Des Moines, IA & Online
Dec. 2-3, 2025 Ruble Graduate Seminar Online



Certified Professional Insurance Agent

Jan. 7, 2025 Advanced: Disaster & Continuity Planning for Business & Family
Feb. 13, 2025 CPIA 1: Position for Success
March 27, 2025 CPIA 2: Implement for Success
April 8, 2025 CPIA 3: Sustain Success
Aug. 28, 2025 Advanced: Loss Control For All Agencies
Sep. 3, 2025 CPIA 1: Position for Success
Oct. 9, 2025 CPIA 2: Implement for Success
Nov. 4, 2025 CPIA 3: Sustain Success



Certified Insurance Service Representative

Jan. 21, 2025 Insuring Personal Auto Exposures
Jan. 28, 2025 Commercial Casualty II
Feb. 4, 2025 Elements of Risk Management
Feb. 20, 2025 Insuring Personal Residential Property
March 11, 2025 Insuring Commercial Property
March 25, 2025 Insuring Personal Auto Exposures
April 1, 2025 Commercial Casualty I
April 22, 2025 Agency Operations
May 6, 2025 Other Personal Lines Solutions
June 10, 2025 Elements of Risk Management
July 8, 2025 Commercial Casualty II
July 16, 2025 Insuring Commercial Property
Aug. 25, 2025 William T. Hold Seminar - Commercial
Sep. 9, 2025 Agency Operations
Oct. 7, 2025 Life & Health Essentials
Oct. 28, 2025 Commercial Casualty I
Nov. 11, 2025 Insuring Personal Residential Property
Dec. 9, 2025 Other Personal Lines Solutions

CISR - \$165

CPIA - \$165/Members or \$185/Non-Members

CIC - \$445 Ruble - \$450

www.pianeia.com

